

# Dangerous Correlations: Aid's Impact on NGOs' Performance and Ability to Mobilize Members in Pakistan

## Description

[Tweet](#)

Masooda Banoa, University of Oxford, Oxford, UK, Accepted 22 November 2007.  
Available online 2 July 2008.

### Summary

Based on a country-wide survey of 40 civil society organizations in Pakistan, this paper demonstrates that the policy of channeling development aid through NGOs in the South in the name of generating social capital and strengthening civil society is having a reverse impact: organizations reliant on development aid have no members. The survey indicates a strong correlation between receipt of international aid and absence of members; it further demonstrates a strong correlation between aid and rise in material aspirations among leaders of NGOs and lower organizational performance. The paper raises possibility of a causal relation where aid leads to material aspirations among leaders of NGOs, which in turn result in lower performance and an inability to mobilize members.

References and further reading may be available for [this article](#). To view references and further reading you must purchase this article.

### Tags

1. Civil Society / NGO

### Date

13/06/2026

### Date Created

09/03/2009

### Author

admin